

### **Investor Presentation**

TSX:D.UN

### Overview

Dream Office REIT (the "Trust" or "Dream Office") is a premier office landlord with over 2.9 million square feet owned and managed in Downtown Toronto. We have carefully curated an investment portfolio of high-quality office assets in irreplaceable locations.

81.2%

Total portfolio occupancy (including committed)<sup>(1)</sup>

\$2.4 billion

Total assets

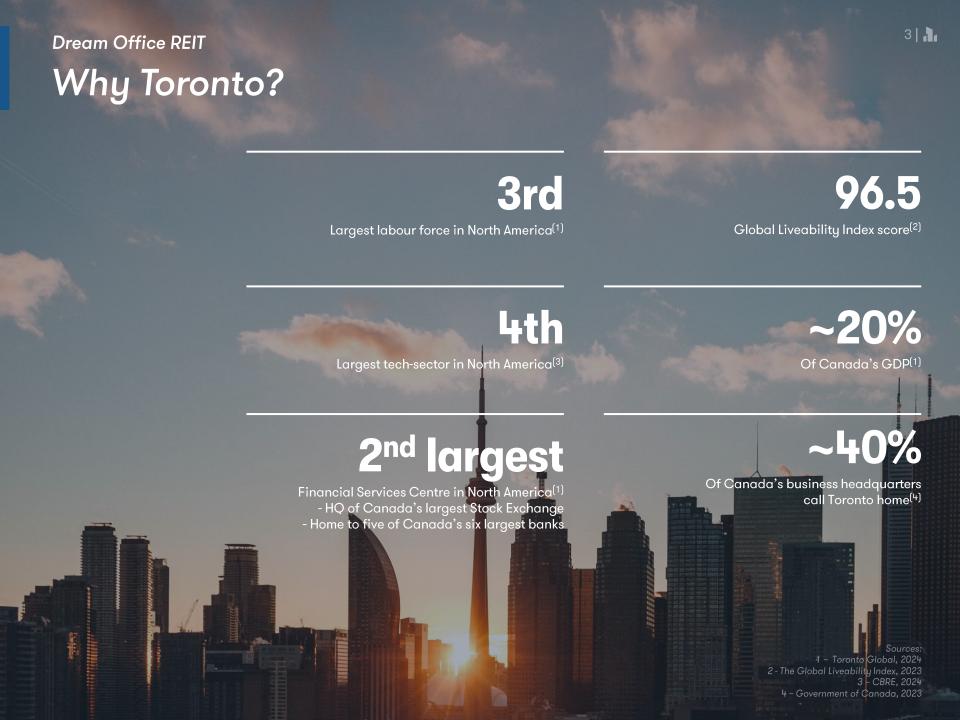
4.8 million

sf of total gross leasable area<sup>(2)</sup>

83%

Fair Value in Toronto Downtown<sup>(1)</sup>







#### A Carefully Curated Investment Portfolio of High-Quality Assets

High concentration of well-connected assets in the **Downtown Toronto portfolio:** 

6.0 years

weighted average lease term <sup>(1)</sup> \$1.8 billion

in investment property fair value <sup>(1)</sup>

84.2%

in-place and committed occupancy<sup>(1)</sup>

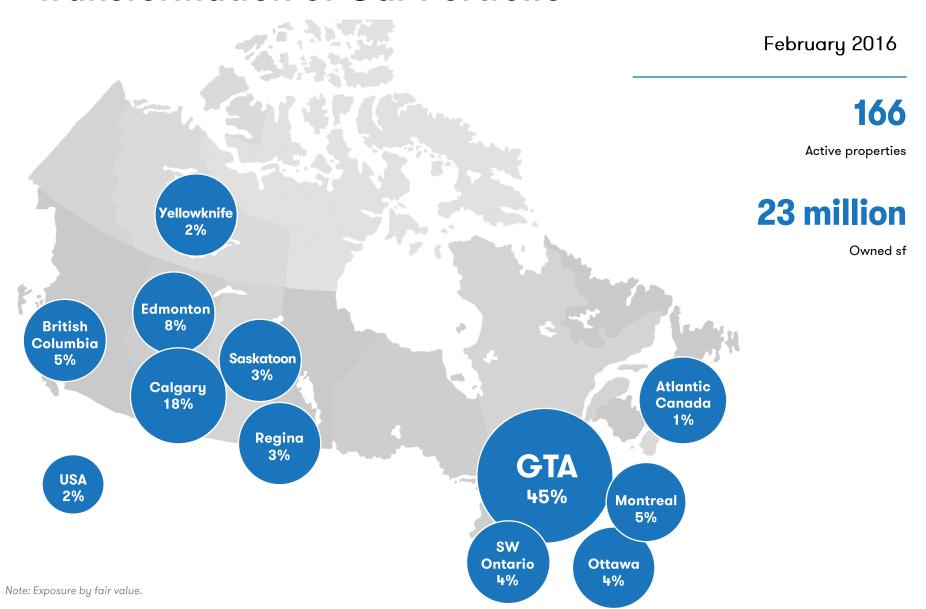
83%

exposure by fair value <sup>(1)</sup>



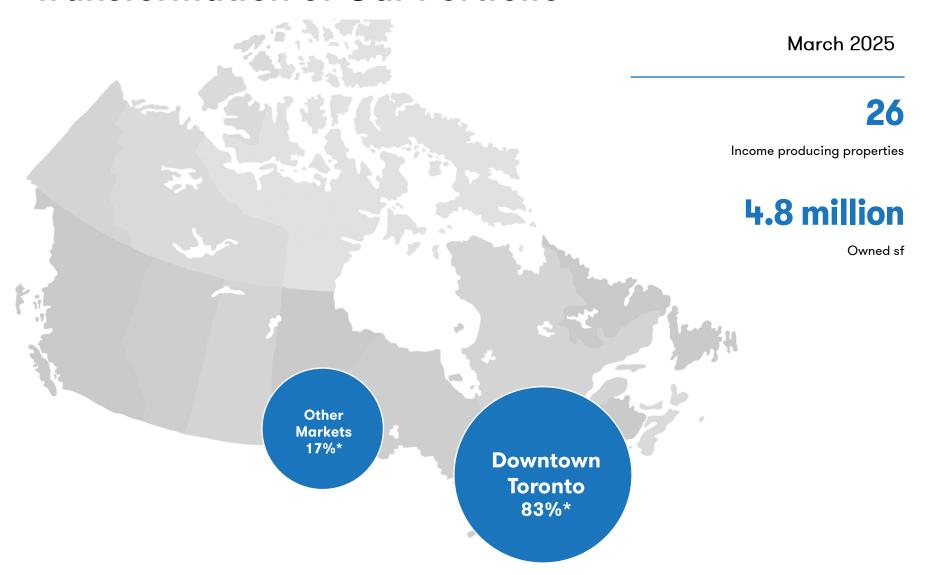


### Transformation of Our Portfolio





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\*Note: Exposure by fair value. Excluding properties under development, and joint ventures that are equity accounted as at March 31, 2025. Other markets: GTA (9%), Calgary (3%) and Other (5%).



### Capital Allocation Track Record Since 2016





~\$2 Billion

Returned to Unitholders through Share Buybacks and Distributions

#### Select Assets Sold:















#### Strong Management Alignment Through Significant Insider Ownership





### **Debt Maturity Schedule**

**51.5%** Level of debt\*

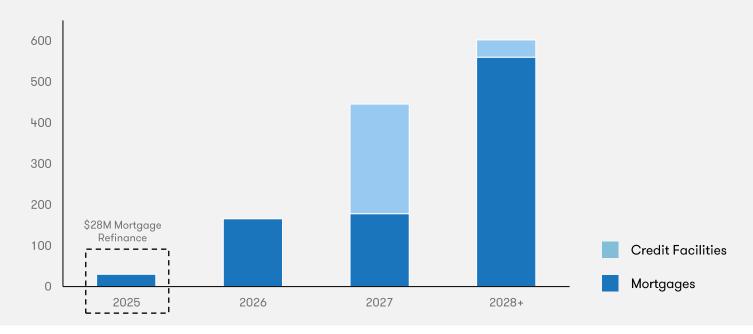
\$150 million

5.00%

Total liquidity\*

Weighted Average
Face Rate of Interest

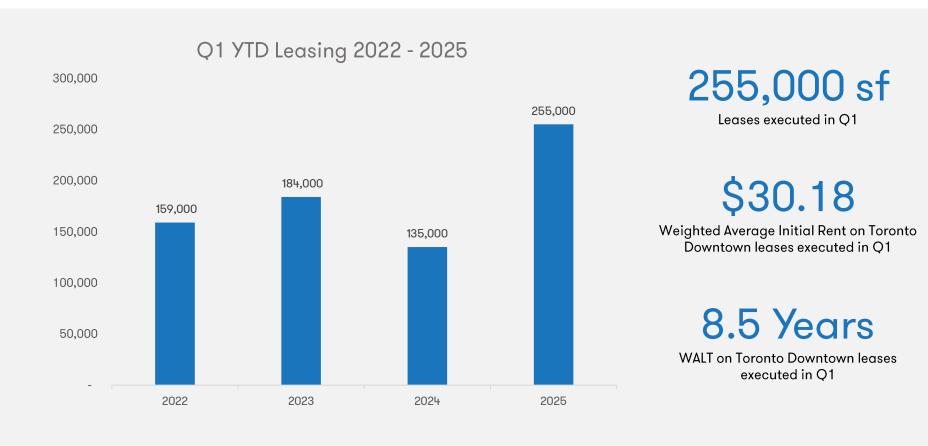
During the quarter, the Trust amended and extended the maturity of its \$375M credit facility to September 30, 2027. Subsequent to the quarter the Trust refinanced its last remaining 2025 debt maturity, renewing \$28M on a \$30M expiring mortgage at a swapped rate of 5.26%.



\*Level of Debt (also known as net total debt-to-net total assets) is a non-GAAP ratio that comprises net total debt (a non-GAAP financial measure) divided by net total assets (a non-GAAP financial measure). The most directly comparable financial measure to net total debt is total debt, and the most directly comparable financial measure is cash and cash equivalents. For additional information, please refer to the cautionary statements under the heading "Non-GAAP Financial Measures, Ratios and Supplementary Financial Measures" in this presentation.



### Strong Leasing Momentum with Higher Rents

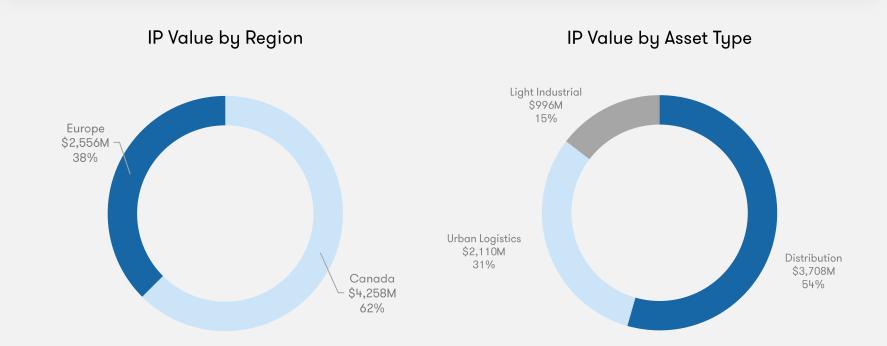




### Ownership in Dream Industrial REIT

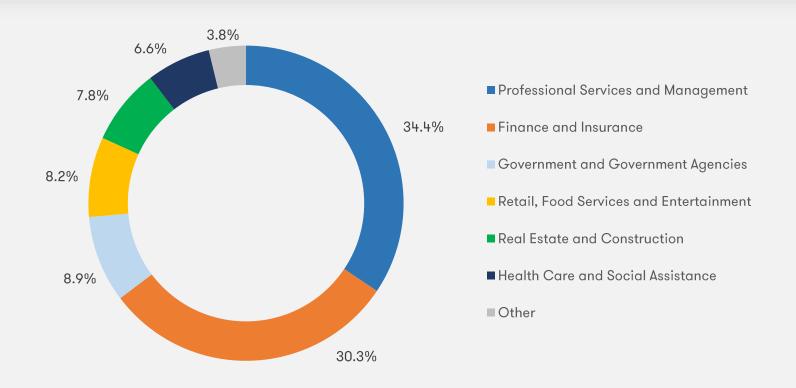
#### Dream Office REIT has a 4.0% interest in Dream Industrial REIT.

Dream Industrial REIT owns and operates a diversified portfolio of high-quality industrial space in growing logistics markets primarily in Canada and Europe, supported by a management team with a proven track record of long-term value creation.



#### Estimated Annualized Gross Rental Revenue by Tenant Industry

Dream Office REIT has a diversified tenant mix across industries including Finance, Insurance, Government, Professional Services, Healthcare, Real Estate and Retail.

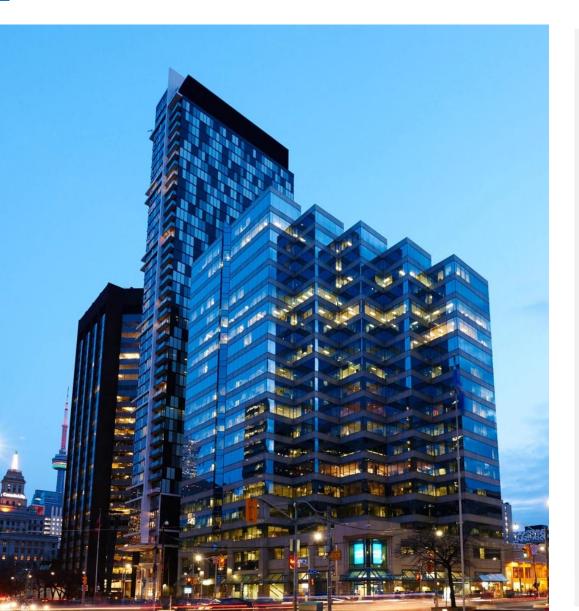


### Top 10 Tenants

Top 10 tenants make up approximately 32% of total annualized gross rent and 50% of our top tenants have credit ratings of A- or higher

Rank		Tenant	% of Rent*	Investment Grade
1	Government of Canada	Government of Canada	5.8%	<b>~</b>
2	INTERNATIONAL FINANCIAL DATA SERVICES	International Financial Data Services	4.4%	-
3	Eac.	International Language Academy of Canada	4.0%	-
4	STATE STREET.	State Street Trust Company	3.0%	<b>✓</b>
5	usbank.	U.S. Bank National Association	2.9%	<b>✓</b>
6	>>> co-operators	Co-operators Life Insurance	2.8%	<b>✓</b>
7	MEDICAN	Medcan Health Management Inc.	2.6%	-
8	M RNINGSTAR   DBRS	DBRS	2.3%	
9	Ontario	Government of Ontario	2.0%	<b>✓</b>
10	wework	WeWork	1.9%	-

### Sale of 438 University



On February 24, 2025, we completed the sale of 438 University for \$105.6M<sup>1</sup>.

We used the proceeds to repay the \$68.9M property mortgage outstanding and used the balance to pay down our corporate credit facility to reduce leverage and improve liquidity.

In addition, we secured relocation rights over existing tenants at the building, a 3-year property management agreement and other benefits which provide the trust with ~\$20M+ in combined value.

Note 1 - Gross proceeds before adjustments and transaction costs



### Properties Under Development Highlight

#### 67 Richmond St. W

Toronto, ON

In 2022, we launched redevelopment of 67 Richmond.

The ground floor is currently leased out to Daphne, a mid-century-inspired modern American restaurant occupying 6K sf of space (incl. 2K sf patio). Our team has also leased the top floor model-suite at the building.

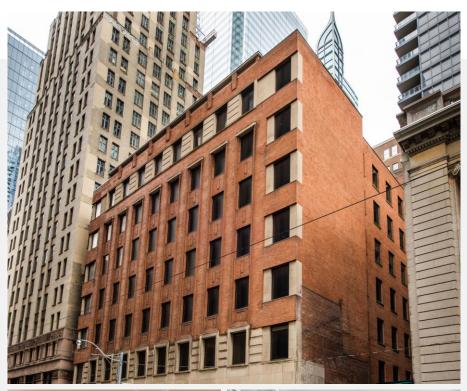
The trust expanded the scope of the model-suite program, constructing move-in ready suites in the remainder of the vacant space at the property to accelerate leasing.

With the expansion in project scope, we expect construction to complete by the end of Q2 2025.

**40K** sf

Newly Renovated Office GLA 11Ksf

Retail GLA









### Properties Under Development Highlight

# 606-4<sup>th</sup> Building & Barclay Parkade

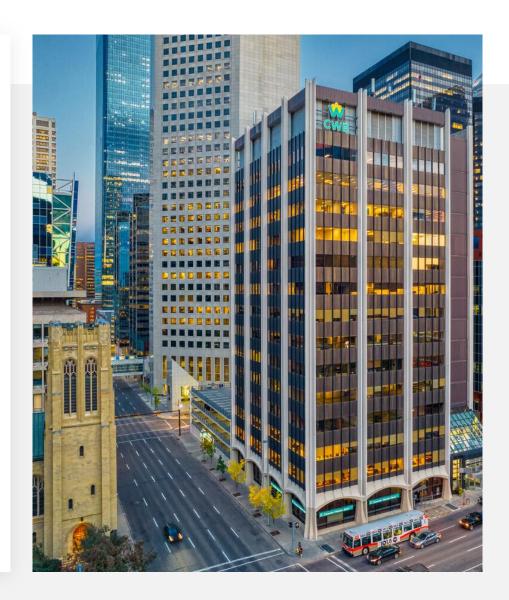
Calgary, AB

In Q4 2024 we reclassified 606-4<sup>th</sup> Building & Barclay Parkade to properties under development.

The development project will convert the 126K sf office building into a brand new 166-unit, purpose-built rental residential apartment. Concurrently, the Trust is working to relocate the office tenants to the adjacent 444-7th Building.

With apartment market vacancy at 4.6%<sup>1</sup> and office vacancy at 30.2%<sup>2</sup> in Calgary, this pivot in strategy will derisk the portfolio while unlocking value.

In addition, this strategy will allow the Trust to improve the occupancy at 444-7th while creating a new residential rental building in downtown Calgary, thereby reducing the operational and financial risk of both buildings.



### **Future Development Potential**







#### 250 Dundas St. West

Toronto, ON

#### Current

121,000 sf office building

#### **Future**

503,000 sf<sup>1</sup> mixeduse building

#### **212-220 King St. West**

Toronto, ON

#### Current

95,000 sf office buildings

#### **Future**

1.1 million sf<sup>1</sup> mixed-use building including 0.8 million sf of residential use (Dream Office has 50% interest)

#### **2200 Eglinton Ave. East**

Toronto, ON

#### Current

**442,000** sf office building

#### **Future**

Targeting over 2.7 million sf<sup>1</sup> residential, retail and office uses



### Prioritizing Efficient and Livable Buildings





9.3 (Top 7% of 1,000+ RE Companies)



BBB rating



Prime rating

- Received Platinum-level recognition from Green Lease Leaders for Team Transaction
- Awarded Energy Manager of the Year by EM Honours 2025 Awards Program
- Recognized by Association of Energy Engineering GTA 2024 with the Corporate Energy Management Award
- BOMA Crest awards for Innovative Excellence and Emissions Reduction for 30 Adelaide Street East and 360 Bay
- Building Certification Highlights:
  - BOMA Best Gold: 6 Adelaide, 655 Bay, Adelaide Place, Sussex Centre
  - LEED Gold: 20 Toronto
  - Recertified entire portfolio with WELL Health & Safety Rating







<sup>\*</sup> The IREE certification is awarded by the Canada Green Building Council (CaGBC).



### Canada Infrastructure Bank and Sustainability-Linked Loans

## CANADA \*\* INFRASTRUCTURE BANK

Supporting Dream Office REIT's target to achieve Scope 1 and Scope 2 net zero greenhouse gas (GHG) emissions\* by 2035 or sooner, the Canada Infrastructure Bank (CIB) is committing up to \$112.9 million under its Commercial Building Retrofits Initiative.

The non-revolving credit facility is available until the earlier of March 31, 2027 or the completion of all funded projects, during which the accumulated drawings bear interest at an annual fixed rate of 2.15%.

The loan will finance 19 building retrofits across Dream's portfolios in Ontario and Saskatchewan, built from 1875 to 1992.

The loan currently finances capital retrofits at 12 properties in Toronto downtown across Dream Office REIT's portfolio.

\*Dream Office has set out to achieve net zero Scope 1, Scope 2, and select Scope 3 (operational and development) greenhouse gas emissions by 2035.



#### **Sustainability-Linked Loans**

In September 2022, Dream Office REIT negotiated a sustainability-linked pricing adjustment on our main corporate revolving credit facilities relating to GHG intensity and green building certifications.

Under the newly negotiated terms, the pricing for the facilities will decrease or increase by up to five basis points for meeting, or failing to meet, the sustainability-related targets.



### Social and Governance

The Dream Group of Companies'\* goal is to be an inclusive employer that fosters a workplace where diversity is recognized as our strength and all employees enjoy equal opportunities to unlock their potential and grow their careers.

We are committed to sound and effective corporate governance. Our goal is to not only meet requirements established by regulators, but also to uphold excellent corporate governance principles and practices.

#### **Gender Balance**

- D.UN's strength as an organization comes from our strong and diverse workforce.
- 57% of D.UN Trustees are women.
- 45% of managers in the Dream
   Group of Companies\* are women.
- D.UN is committed to ensuring a diverse workforce at executive and board levels

#### **Employee Development**

 D.UN's strength as an organization comes from our strong and diverse workforce, and Dream is committed to the development of its employees.

#### Governance

- 71% of D.UN Trustees are independent.
- Dream Office REIT is committed to having a high ratio of independent trustees on the board overseeing key company strategies and goals.

### Management Team and Board of Trustees

#### Management Team



Michael J. Cooper Chairman & CEO

Service: 28 Years Experience: 37 Years



Jay Jiang CFO

Service: 10 Years Experience: 17 Years



Gordon Wadley

Service: 13 Years Experience: 19 Years

#### **Board of Trustees**



Amar Bhalla Independent



Jane Gavan



Donald Charter Independent



Michael J. Cooper



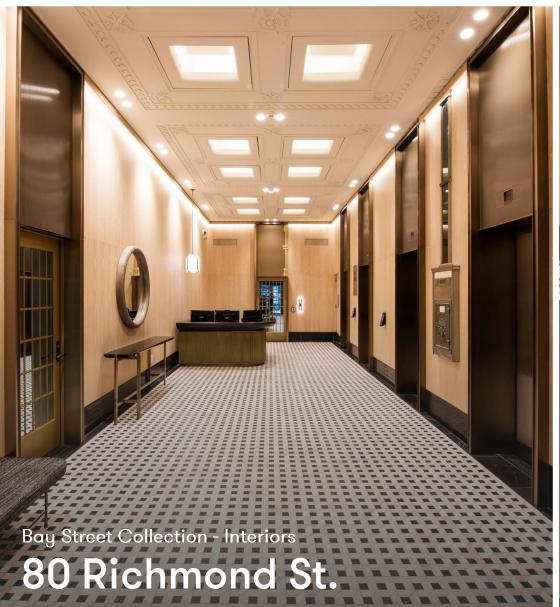
Qi Tang Independent



Karine MacIndoe Independent

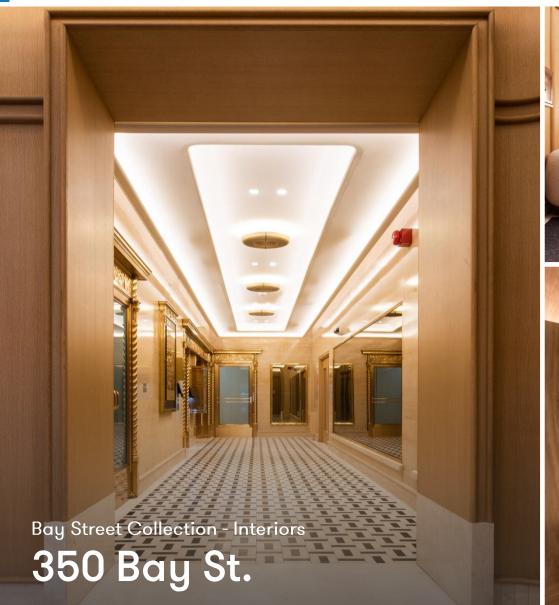


The Hon. Dr. Kellie Leitch Independent





















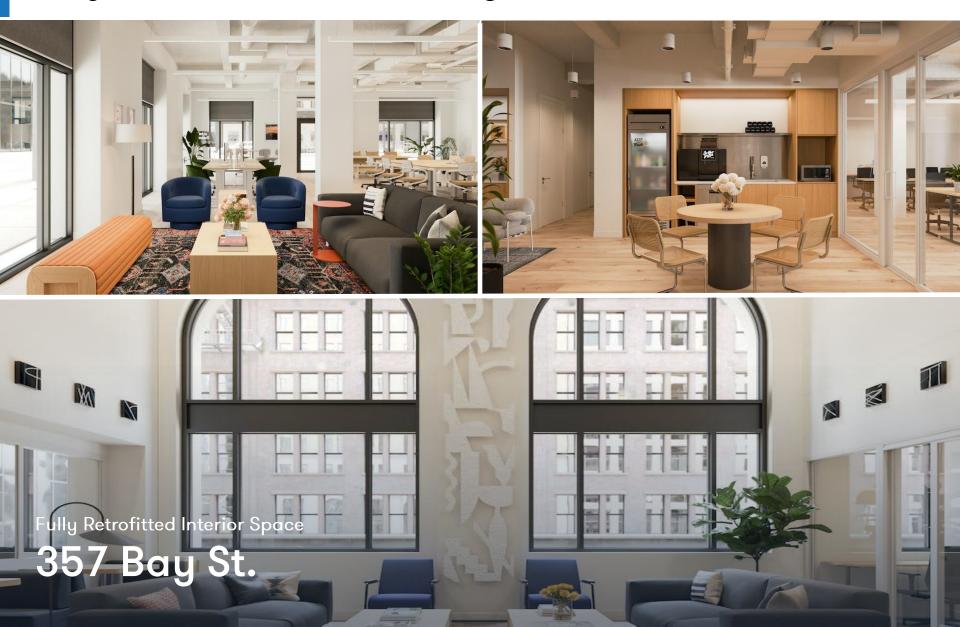












#### **Dream Office REIT**

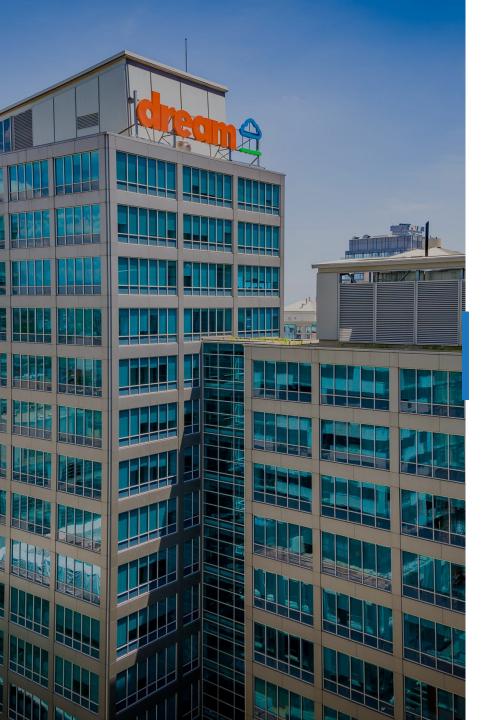
#### Curating a destination in Downtown Toronto with Premium Restaurants











# dream A office REIT

## Feel free to contact us should you have any questions

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### Disclaimer

#### Forward looking information

This investor presentation may contain forward-looking information within the meaning of applicable securities legislation, including but not limited to statements regarding our objectives and strategies to achieve those objectives; the quality and competitive advantages of our assets; expected occupancy and lease commitments; the strength of our lender relationships; the expected growth of logistics markets in Canada and Europe; opportunities for intensification, redevelopment and value creation; the capitalization and quality of our balance sheet; the ability of Dream Industrial REIT's management team to create longterm value; our estimates of annualized gross rental revenue by tenant industry; our development plans, including in respect of target square footage, use, completion timelines, and costs; our plans in respect of our partnership on 2200 Eglinton with CentreCourt, including in respect of project development goals and targets; our vision of maximizing asset value while supporting inclusive communities; expectations regarding the revitalization of our Bay Street collection of assets; our sustainability targets, including in respect of achieving Scope 1 and Scope 2 net zero greenhouse gas emissions by 2035 and select Scope 3 greenhouse gas emissions by 2050, and our ability to prioritize building efficiency; our commitments and engagement with third party sustainability initiatives; expectations regarding retrofits to be implemented with funds from the loan by the Canada Infrastructure Bank; our and the Dream Group of Companies' diversity targets and other governance commitments, and our independent trustee targets; our expectations regarding Alate Partners; our capital allocation strategy and target returns; and our overall financial performance, profitability and liquidity for future periods and years. Forward-looking statements generally can be identified by words such as "outlook", "objective", "may", "will", "would", "expect", "intend", "estimate", "anticipate", "believe", "should", "could", "likely", "plan", "project", "budget" or "continue" or similar expressions suggesting future outcomes or events. Forward-looking information is based on a number of assumptions and is subject to a number of risks and uncertainties, many of which are beyond Dream Office REIT's control, which could cause actual results to differ materially from those that are disclosed in or implied by such forward-looking information. These risks and uncertainties include, but are not limited to, general and local economic and business conditions, including in respect of real estate; mortgage and interest rates and regulations; inflation; risks related to a potential recession economic slowdown in certain of the jurisdictions in which we operate and the effect inflation and any such recession economic slowdown may have on market conditions and lease rates; risks related to the imposition of duties, tariffs and other trade restrictions and their impact; the uncertainties around the availability, timing and amount of future equity and debt financings; development risks including construction costs, the project timings and the availability of labour; NOI from development properties on completion; the effect of government restrictions on leasing and building traffic; employment levels; the uncertainties around the timing and amount of future financings; leasing risks, including those associated with the ability to lease vacant space; rental rates on future leasing; and interest and currency rate fluctuations. Our objectives and forward-looking statements are based on certain assumptions, which include but are not limited to: that the general economy remains stable; our interest costs will be relatively low and stable; that we will have the ability to refinance our debts as they mature; inflation and interest rates will not materially increase beyond current market expectations; conditions within the real estate market remain consistent; the timing and extent of current and prospective tenants' return to the office; our future projects and plans will proceed as anticipated; competition for acquisitions remains consistent with the current climate; and that the capital markets continue to provide ready access to equity and/or debt to fund our future projects and plans. All forward-looking information in this press release speaks as of the date of this press release. Dream Office REIT does not undertake to update any such forward-looking information whether as a result of new information, future events or otherwise except as required by law. Additional information about these assumptions and risks and uncertainties is contained in Dream Office REIT's filings with securities regulators, including its latest annual information form and MD&A. These filings are also available at Dream Office REIT's website at www.dreamofficereit.ca.

#### Non-GAAP Financial Measures, Ratios and Supplementary Financial Measures

The Trust's consolidated financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS"). In this investor presentation, as a complement to results provided in accordance with IFRS, the Trust discloses and discusses certain non-GAAP financial measures and ratios including NOI, NAV per unit, total equity (including LP B Units), available liquidity, level of debt (net total debt-to-net total assets), net total debt and net total assets, as well as other measures discussed elsewhere in this presentation. These non-GAAP financial measures and ratios are not standardized financial measures under IFRS and might not be comparable with similar measures disclosed by other issuers. The Trust has presented such non-GAAP measures and non-GAAP ratios as Management believes they are relevant measures of the Trust's underlying operating performance and debt management. Certain additional disclosures such as the composition, usefulness and changes, as applicable, of the non-GAAP financial measures and ratios included in this presentation have been incorporated by reference from the management's discussion and analysis of the financial condition and results from operations of the REIT for the three months ended March 31, 2025, dated May 8, 2025 (the "MD&A for Q1 2025") and can be found under the section "Non-GAAP Financial Measures and Ratios" and respective sub-headings labelled "Level of debt (net total debt-to-net total assets)", "Available Liquidity", "Net asset value ("NAV") per Unit", and "Total equity (including LP B Units or subsidiary redeemable units)". The composition of supplementary financial measures included in this presentation have been incorporated by reference from the MD&A for Q1 2025 and can be found under the section "Supplementary financial measures and ratios and other disclosures". The MD&A for Q1 2025 is available on SEDAR+ at www.sedarplus.com under the Trust's profile and on the Trust's website at www.dreamofficereit.ca under the Investors section. Non-GAAP m

#### Market and Industry Data

This presentation includes market and industry data and forecasts that were obtained from third-party sources, industry publications and publicly available information, as well as industry data prepared by us or on our behalf on the basis of our knowledge of the residential rental real estate sector in which we operate (including our estimates and assumptions relating to the sector based on that knowledge). We believe that the industry data is accurate and that our estimates and assumptions are reasonable, but there can be no assurance as to the accuracy or completeness of this data. Third-party sources generally state that the information contained therein has been obtained from sources believed to be reliable, but there can be no assurance as to the accuracy or completeness of included information. Although we believe it to be reliable, it has not been independently verified.